



# Company Presentation



# Sustainable

**1996** – Established as distribution Company “Agrokosm”

**2003**: Zaporizhzhya Oil and Fat Plant was integrated into the Company; own product manufacture was started

**2005**: Lviv Fat Plant (LFT) was integrated into the company structure

**27** branches and distributors in Ukraine  
Staff – more than **2550** people

Turnover Schedro – **170** millions USD



**Output:**  
over **70,000 tons** per year

**Specialization:**

- Margarine
- Mayonnaise
- Ketchup
- Mustard
- White and red sauces
- Fats
- Spreads

**Output:**  
over **85,000 tons** per year

**Specialization:**

- Margarine
- Soft margarine
- Milk fat substitutes
- Confectionery fats



# Certified



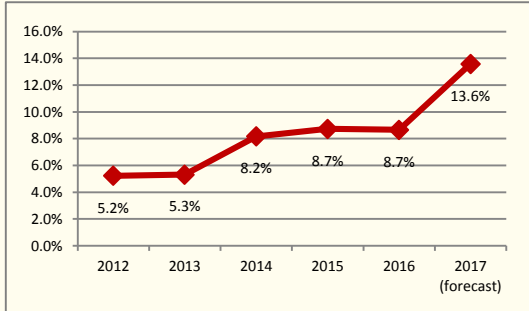
- since 2009 implemented Management system of food safety according to the International Standards that support innovation and provide solutions to global challenges - ISO 22000:2005
- since 2009 implemented Management system of quality - ISO 9001:2015
- since 2015 – Halal Certificate
- since 2018 - FSSC 22000



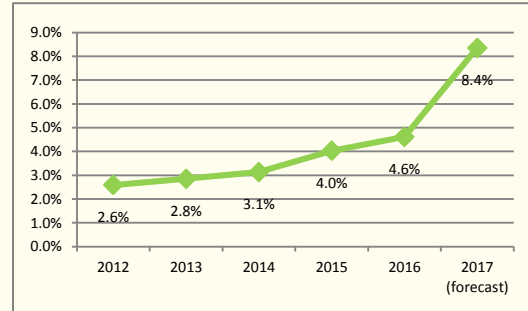


# Huge

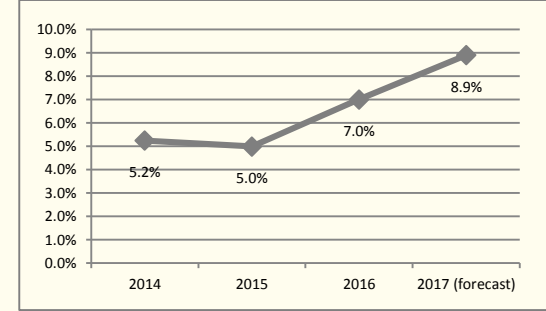
**Market Share (MS) Ketchup**



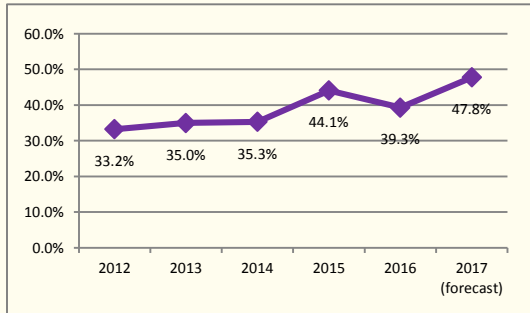
**(MS) Sauces**



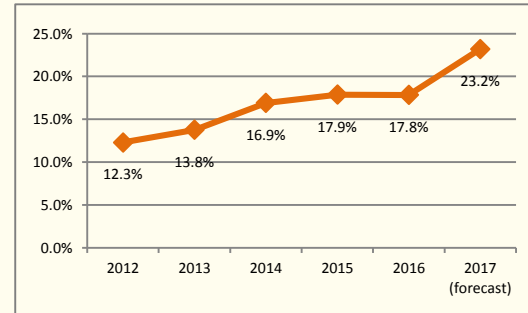
**(MS) Mustard**



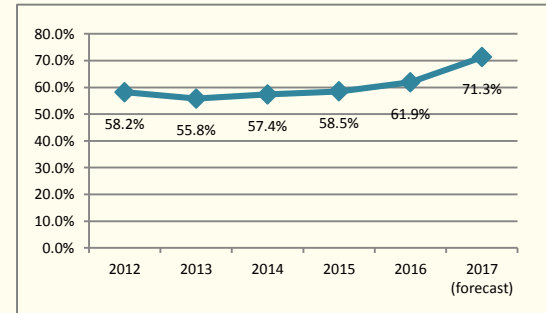
**(MS) B2B Margarine**



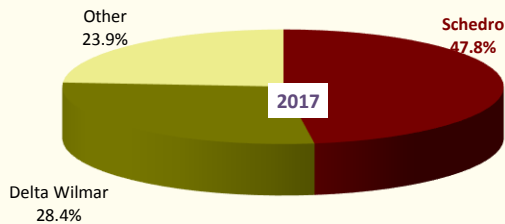
**(MS) Mayonnaise**



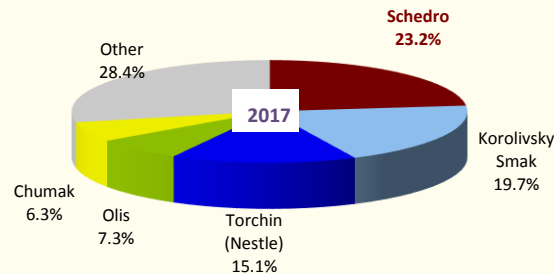
**(MS) Margarine**



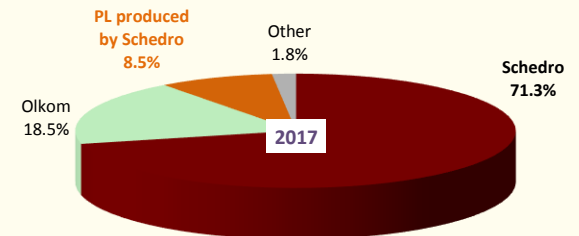
**B2B Margarine, Market Shares 2017**



**Mayonnaise, Market Shares 2017**



**Margarine, Market Shares 2017**





# Exporting



- In EU, "Schedro" sells products for B2C, B2B, HoReCa
- Products are sold in biggest world Modern Trade: Spar, Tesko, Carrefour, Metro and Auchan (mostly in EE)



# Developing

- B2B Margarine and fats **without trans fatty acids**
- **1-st = Biggest** in Margarine, Mayo and Fat Market
- **1-st** Mayonnaise for Children launched (2015)
- **1-st** Margarine for Children's Bakeries
- More than **400 SKU**
- Brands: **Olli, Schedro, Zaporozhskiy**





# Research & Innovative

- Technology Support and Innovation Center can develop a customized, individual product according to the Clients needs
- B2B: New products – more than 20 annually, modifications – more than 70. Share of the new products for Export sales – 37%, Ukraine - 14%
- B2C: More than 100 new products annually (among them – 10% - Private Label)





# Open

For Cooperation

For New

For Individual Approach







**S**ustainable

**C**ertified

**H**uge

**E**xporting

**D**eveloping

**R**esearch & Innovative

**O**pen





# Contact Person

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THANK YOU!



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